



August 1, 2026

Dear Sterno Customer:

Sterno is announcing a price action effective September 1, 2026. This action is primarily attributable to (1) sustained -- and broad -- cost increases across Sterno's product portfolio, particularly in materials and (2) the persisting impacts of increased freight costs and fuel surcharges. The recently revised Section 301 tariffs announced July 23, 2026, have only a nominal net impact on select categories.

While Sterno has maintained its global efforts to mitigate and avoid continued cost pressures over the past year, it is no longer able to continue absorbing such costs. As a result, the following product categories will be subject to increases within the ranges provided.

Chafing Fuels, Canned Heat, & Warming Products:	2.0% - 5.0%
Ambience/Table Lighting:	3.0% - 4.75%
Decorative Lamps & Equipment:	3.0% - 5.0%

As has been policy, Sterno remains unable to accommodate forward buys or volume purchases in the current market environment.

Should you have any questions, please contact your Sterno Sales Representative for assistance.

Thank you for your continued support and understanding.

Sincerely,

Scott Rylko
Senior Vice President of Sales