



651 North Washington Street  
Wilkes-Barre, PA 18705  
(570) 825-2741

June 1<sup>st</sup>, 2026

**To Our Valued Olympic Customers,**

Effective September 1<sup>st</sup>, 2026, Olympic Storage Company will implement a **3.0% Average** price adjustment across our product categories.

**IMPLEMENTATION TIMING & ORDER POLICY**

- Orders received by **August 31<sup>st</sup>, 2026** and shipped by **September 30<sup>th</sup>, 2026** (or within quoted lead times) will be honored at current pricing
- Orders with requested delivery dates after **October 1<sup>st</sup>, 2026** will reflect new pricing
- Existing backlog orders scheduled to ship by **September 30<sup>th</sup>, 2026** will be honored at current pricing

Over the past two years we have continued to absorb significant cost and operational increases in raw materials such as steel, stainless steel, aluminum and engineered polymers. Freight and logistics cost increases and general labor and supplies costs have also significantly impacted these actions.

We have delayed this action as long as possible and have offset a meaningful portion of these increases internally through our continuous improvement and operational improvement initiatives. We continue to invest in manufacturing automation, distribution, new product development, and supply chain resiliency to increasingly support your business.

We will continue to monitor cost trends and market conditions closely. Our goal remains to balance cost realities with our long-term commitment to providing the highest value solutions while ensuring we remain a reliable and competitive market leader.

We sincerely appreciate your continued trust in Olympic Storage Company and your partnership.

Respectfully,

A handwritten signature in black ink that reads "Nancy Fera". The signature is fluid and cursive, with the first name "Nancy" being more prominent than the last name "Fera".

Nancy Fera  
Vice President of Foodservice Sales