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Date: October 31, 2025

To: Valued Distributor and Dealer Partners

Subject: 2026 Price Adjustment Notification

Dear Partners,

At Manitowoc Ice, we remain committed to delivering high-quality ice machines at competitive prices, backed by exceptional service and support.

As we continue to navigate rising costs in raw materials, labor, and transportation, we find it necessary to implement a price adjustment to sustain the quality and innovation you expect from us.

Effective January 1, 2026, we will be increasing prices across our product portfolio by up to 7%. This decision was made after careful consideration, and we have taken every measure to minimize the impact on your business.

Please note the following important details:

- Orders placed after December 31, 2025 must reflect the new pricing.
- Future-dated orders will not be accepted; all orders must be for immediate shipment.
- Updated price lists in Excel format will be available in late November 2025.

Manitowoc Ice is dedicated to being a strategic partner you can rely on for dependable products and timely supply. Your continued support is greatly appreciated, and we thank you for your partnership.

If you have any questions regarding this adjustment, please contact your regional manager directly.

Sincerely,



Jon Villwock

General Manager, Manitowoc Ice