



March 23, 2026

Dear Valued Customer,

We are writing to keep you informed about ongoing developments in the global marketplace and how they may impact our operations. Due to current shortages of essential raw materials such as PVC, elevated fuel costs, and the need to secure alternative sourcing, we have implemented an analytical pricing adjustment that reflects these specific market events.

Our priority is to maintain price stability for our customers. We will continue to examine the situation closely and remain committed to identifying efficiencies to minimize the impact on your business.

We truly value your partnership and appreciate your understanding as we navigate these demanding times together. Thank you for your continued trust in Cactus Mat and for your commitment to delivering excellence to your customers.

The price increase, if necessary, will take effect on June 1st, 2026, with the most sufficient time notification as possible.

Thank you,


Cailey DeRing
Cactus Mat Mfg. Co