



April 14, 2025

**Dear Valued Customers and Partners,**

As we begin 2025, we're all navigating a period of economic uncertainty. Despite these challenges, our commitment to being a reliable and supportive partner remains unwavering.

Over the past few months, new tariffs on materials such as steel, aluminum, and other essential supplies in the foodservice industry have significantly impacted our costs. We have held off on price increases for as long as possible, but due to these continued developments, we will be implementing a price adjustment that will take effect in 30 days.

At this time, we are responding only to the original 20% tariff on goods from China that went into effect in February and the 25% tariff on steel and aluminum products from all foreign countries enacted in March. We've been working diligently with our factories and suppliers to negotiate lower product costs, while also evaluating freight expenses with the goal of passing any savings along to you. Additionally, we are choosing to absorb a portion of these increased costs to help support our customers during this time.

As a result, we believe the attached price list reflects a modest adjustment, considering the current environment.

We are closely monitoring the recent announcement of reciprocal tariffs. This is a rapidly evolving situation, and we are holding off on additional action at this time, hoping to gain further clarity. Given the fluidity of the situation our pricing action is subject to change.

We understand how difficult this is, and we deeply appreciate your patience and understanding. We remain committed to supporting you, and if conditions improve, we will move quickly to pass any savings back to you.

Thank you for your continued partnership—we are truly grateful for the opportunity to serve this industry alongside you.

Warm regards,



**Adam Brophy**  
**Vice President Browne Foodservice**  
609.257.8467  
[abrophy@browneco.com](mailto:abrophy@browneco.com)

**Kahara Schabach**  
**Manager, Sales Support**  
414.345.7279  
[kshabach@browneco.com](mailto:kshabach@browneco.com)

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